

**Quarter Report** 

1Q15

# 1st Quarter Financial Report 2015 Holding Monex

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#### Highlights Q1/15



#### Financial Highlights

- Holding Monex reports as of March, 2015 accrued operating revenue of \$1,277 million pesos on net income of \$198 million pesos or \$0.51 pesos per share.
- On March, 2015, Holding Monex presented an Equity of \$5,896 million pesos which represents a Book value of \$15.08 pesos per share.
- As of March 2015, the Loan Portfolio had an increase of 9.3% versus the ammount reported as of December 2014.
- During 1Q15, Monex International Business had an accrued operating income of \$316 million pesos, an increase
   of 46.3% versus the accrual income of the prior year.

#### **Outstanding Events**

- On April 15th, 2015, several suspensive conditions were accomplished regarding the purchase contract held between Holding Monex and its subsidiary Banco Monex, as sellers, and Gentera, as the buyer of the 100% capital shares of Pagos Intermex and Monex Servicios. Regarding the above, Holding Monex and Banco Monex sold Pagos Intermex to Gentera at a \$211 million pesos price.
- In connection with the resolutions adopted on the Ordinary General Shareholder's Annual Meeting held on April 13th, 2015, it was decided a dividend payment of \$1,600 million pesos and an Equity increase up to \$1,350 million pesos.

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## 1Q14 Relevant Financial Information



		1Q14		
	1Q15	Amount	Variation \$	Variation %
Operating Revenue Per Line of Business				
Forex and Payment Services	919	803	116	14%
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National	663	618	63	10%
International	316	185	53	29%
Traditional Banking and Trust Services	89	84	47	55%
Securities Brokerage & Trading Services	181	136	-18	-13%
Condensed Financial Sheet Data				
Total Operating Revenues	1,277	1,075	202	19%
Management and Promotion Expenses	1,011	840	171	20%
Operating Income	266	235	31	13%
Taxes	76	67	9	14%
Equity in income of affiliates	8	.00	8	100%
Net Income	198	168	31	18%

## 1Q15 Balance Sheet



**Holding** 

	_	Dec 13	
	4Q14	Amount	Variation \$
Liquid assets	6,140	6,654	(514)
Receivable and deliverable currencies (net)	9	665	(656)
Real Liquid assets	6,131	5,989	142
Investment in securities, repos,	20,662	16,898	3,764
derivatives and margin accounts	20,002	10,090	3,704
Loan Portfolio (net)	8,698	7,959	739
Other accounts receivables (net)	22,824	12,298	10,526
Receivable FX	19,516	8,889	10,627
Money Market accounts receivable	1,947	2,179	(232)
Others	1,361	1,230	131
Other investments	14	14	0
Properties, furniture, equipment(net)	84	88	(4)
Non-current Assets held for sale	182	174	8
Other assets (net)	2,365	2,233	132
GW and Other intangible Assets (Monex Europe)	974	993	(19)
GW and Other intangible Assets (Tempus)	714	692	22
Others	677	548	129
Total Assets	60,969	46,318	14,651
Deposits	16,029	14,427	1,602
Stock Certificates	1,968	1,970	(2)
Loans from Banks and other institutions	1,317	792	525
Transactions with securities, repos and derivatives	12,167	9,861	2,306
Other payables	23,592	13,580	10,012
Payable FX	19,362	9,399	9,963
Money Market Creditors	973	1,498	(525)
Others	3,257	2,683	574
Total Liabilities	55,073	40,630	14,443
Initial Equity	1,506	1,506	0
Earned Equity	4,390	4,182	208
Total Equity	5,896	5,688	208
Total Liabilities and Equity	60,969	46,318	14,651
	,	,	,
Return on Assets (annualized) %	1.30	1.30	
Return on Equity (annualized) % Book Value Per Share <sup>1</sup>	13.41	10.62	
	15.08	14.52	

<sup>&</sup>lt;sup>1</sup> Figures in millions of pesos except for the Book Value Per Share

# Sources and Uses



Sources and Uses of Cash	
	March 15 *
Net Income	198
Sources:	
Deposits Loans from Banks	1,602 525
Total Sources	2,127
Uses;	
Investment in securities, Repos and derivatives  Money Market accounts receivable  Repos and derivatives (Liabilities)  Money Market Creditors	(3,764) 232 2,306 (525)
Derivatives and Money Market activities	(1,751)
Loan Portfolio Other Sources	(739) 307
Total uses	(2,183)
Sources and uses (net)	142
Liquid Assets Variation	142

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<sup>&</sup>lt;sup>1</sup> Figures in millions of pesos.

# Portfolio Distribution to March 31, 2015 and December 31, 2014



Loan Portfolio			
	1Q15	4Q14	4Q14
Loan Portfolio (net)	8,698	7,959	739
Performing Loan Portfolio	8,785	8,031	754
Commercial	7,726	6,982	744
Mortage Loans <sup>1</sup>	112	161	(49)
Credit with financial entities	947	888	59
Credit with government entities	.0	.0	.0
Non-performing Loan Portfolio	45	40	5
Loan Risk Reserves	(132)	(112)	(20)
Banco Monex Capitalization index <sup>2</sup> (ICAP)%	16.79	15.95	0.84
Past due reserves ratio³ (IMOR)%	0.51	0.50	0.01
Coverage Ratio (ICOR) %	1.52	1.41	0.11

<sup>&</sup>lt;sup>1</sup> Renew your home Program

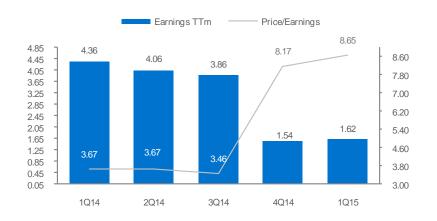
<sup>&</sup>lt;sup>2</sup> Published (Feb 2015) by Banco de Mexico (Banxico)

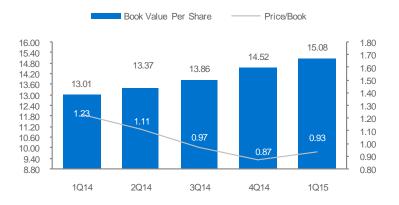
<sup>&</sup>lt;sup>3</sup> Non-performing Loan Portfolio / Total Loan Portfolio

<sup>&</sup>lt;sup>4</sup> Loan Risk Reserves / Loan Portfolio (net)

#### **MONEXB: Stock Information**







Monex B: Quarterly Trends

					1Q15 Change %	
1Q14	2Q14	3Q14	4Q14	1Q15	4Q14	1Q14
15.00	13.00	12.70	12.31	12.40	0.73	-17.33
17.60	15.99	14.61	13.20	14.00	6.06	-20.45
15.97	14.90	13.38	12.60	14.00	11.11	-12.34
13,219	4,487	13,514	2,742	9,595	249.97	-27.41
392.5	392.5	391.9	391.7	391.1	-0.14	-0.35
6,269	5,849	5,244	4,936	5,476	10.95	-12.65
1.40	0.64	0.64	0.00	0.00	0.00	-100.00
4.36	4.06	3.86	1.54	1.62	4.90	-62.87
13.01	13.37	13.86	14.52	15.08	3.82	15.87
3.67	3.67	3.46	8.17	8.65	5.91	136.05
1.23	1.11	0.97	0.87	0.93	7.02	-24.34
8.77	4.27	4.76	0.00	0.00	0.00	-100.00
	15.00 17.60 15.97 13,219 392.5 6,269 1.40 4.36 13.01 3.67 1.23	15.00 13.00 17.60 15.99 15.97 14.90 13,219 4,487 392.5 392.5 6,269 5,849 1.40 0.64 4.36 4.06 13.01 13.37 3.67 3.67 1.23 1.11	15.00     13.00     12.70       17.60     15.99     14.61       15.97     14.90     13.38       13,219     4,487     13,514       392.5     392.5     391.9       6,269     5,849     5,244       1.40     0.64     0.64       4.36     4.06     3.86       13.01     13.37     13.86       3.67     3.67     3.46       1.23     1.11     0.97	15.00         13.00         12.70         12.31           17.60         15.99         14.61         13.20           15.97         14.90         13.38         12.60           13,219         4,487         13,514         2,742           392.5         392.5         391.9         391.7           6,269         5,849         5,244         4,936           1.40         0.64         0.64         0.00           4.36         4.06         3.86         1.54           13.01         13.37         13.86         14.52           3.67         3.46         8.17           1.23         1.11         0.97         0.87	15.00         13.00         12.70         12.31         12.40           17.60         15.99         14.61         13.20         14.00           15.97         14.90         13.38         12.60         14.00           13,219         4,487         13,514         2,742         9,595           392.5         392.5         391.9         391.7         391.1           6,269         5,849         5,244         4,936         5,476           1.40         0.64         0.64         0.00         0.00           4.36         4.06         3.86         1.54         1.62           13.01         13.37         13.86         14.52         15.08           3.67         3.67         3.46         8.17         8.65           1.23         1.11         0.97         0.87         0.93	1Q14         2Q14         3Q14         4Q14         1Q15         4Q14           15.00         13.00         12.70         12.31         12.40         0.73           17.60         15.99         14.61         13.20         14.00         6.06           15.97         14.90         13.38         12.60         14.00         11.11           13,219         4,487         13,514         2,742         9,595         249.97           392.5         392.5         391.9         391.7         391.1         -0.14           6,269         5,849         5,244         4,936         5,476         10.95           1.40         0.64         0.64         0.00         0.00         0.00           4.36         4.06         3.86         1.54         1.62         4.90           13.01         13.37         13.86         14.52         15.08         3.82           3.67         3.67         3.46         8.17         8.65         5.91           1.23         1.11         0.97         0.87         0.93         7.02